

Robert S. Eaton  
Direct Phone: 202.373.6660  
Direct Fax: 202.373.6001  
r.eaton@bingham.com

July 13, 2007

**Via Electronic Filing**

Ms. Marlene Dortch  
Secretary  
Federal Communications Commission  
The Portals, TW-A325  
445 Twelfth Street, SW  
Washington, DC 20554

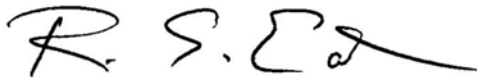
**Re: Ex Parte Notice -- Rural Health Care Support Mechanism,  
WC Docket No. 02-60**

Dear Ms. Dortch:

On July 12, 2007, Jim Mormann, Chief Information Officer for Iowa Health System ("IHS"), Sabra Rosener, Director of Government Affairs for IHS, Pamela Delagardelle, Chief Executive Officer of Grundy County Memorial Hospital, and Douglas Orvis and Robert S. Eaton, from Bingham McCutchen LLP, outside counsel to IHS, met with Ian Dillner, Legal Advisor to Chairman Kevin Martin, to discuss the merits of IHS's application for grant funds pursuant to the Commission's Rural Health Care Pilot Program established in the above-referenced docket. The attached written materials were provided during the presentation.

Pursuant to Section 1.206(b) of the Commission's Rules, this letter and attachment are being submitted for inclusion in the referenced docket. Please direct any questions to the undersigned.

Sincerely yours,



Douglas D. Orvis II  
Robert S. Eaton

Counsel to Iowa Health System

cc: Ian Dillner

Enc.

Boston  
Hartford  
Hong Kong  
London  
Los Angeles  
New York  
Orange County  
San Francisco  
Santa Monica  
Silicon Valley  
Tokyo  
Walnut Creek  
Washington

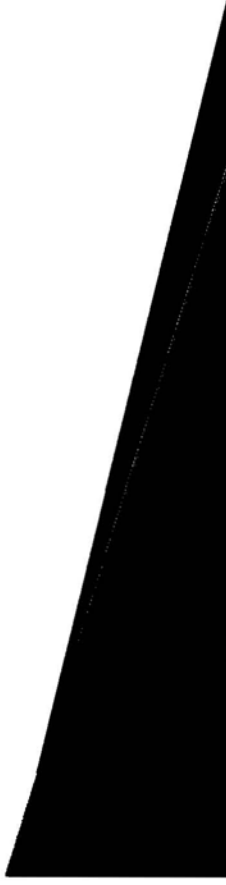
Bingham McCutchen LLP  
2020 K Street NW  
Washington, DC  
20006-1806

T 202.373.6000  
F 202.373.6001  
bingham.com



## Iowa Health System FCC Rural Health Care Pilot Program

07/12/07



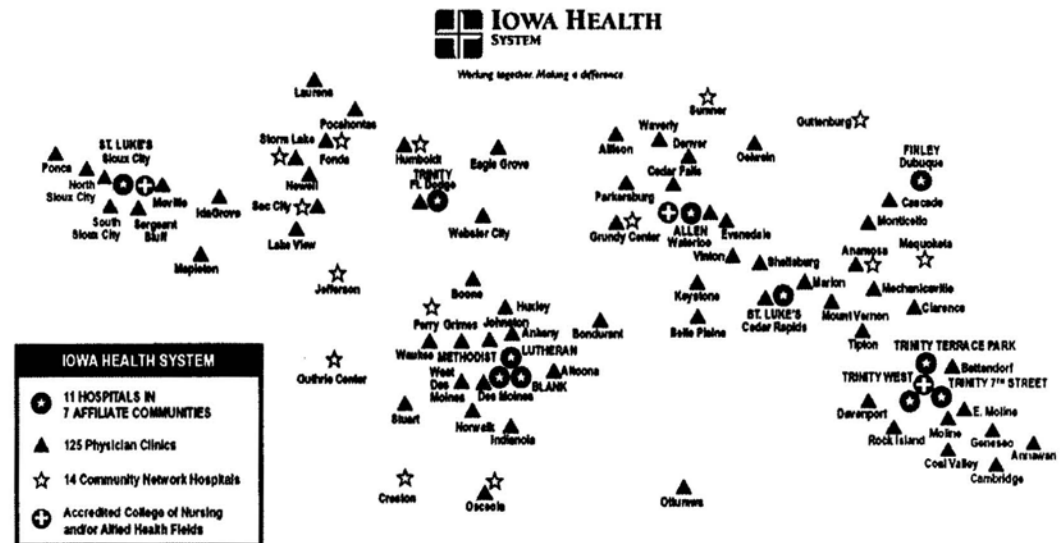
- I. Who is Iowa Health System?
- II. What is HealthNet?
- III. HealthNet Goals
- IV. HealthNet Support
- V. Budget Summary
- VI. Application's Benefits

## IHS FCC Rural Health Care Pilot Program

*Iowa Health System . . .*



- First and largest integrated health care system in IA
- System of 10 senior affiliate hospitals in 7 different regions and 14 rural hospitals in other Iowa communities
- 450 Physicians and 125 Clinics
- 80 communities in Iowa, Illinois, Nebraska, and South Dakota
- Revenues of \$1.8 Billion in 2006
- Currently owns and operates 2,000+ route miles of private fiber optic network connecting affiliates and clinics at multi-Gigabits per second
- Significant experience in telemedicine and telehealth systems

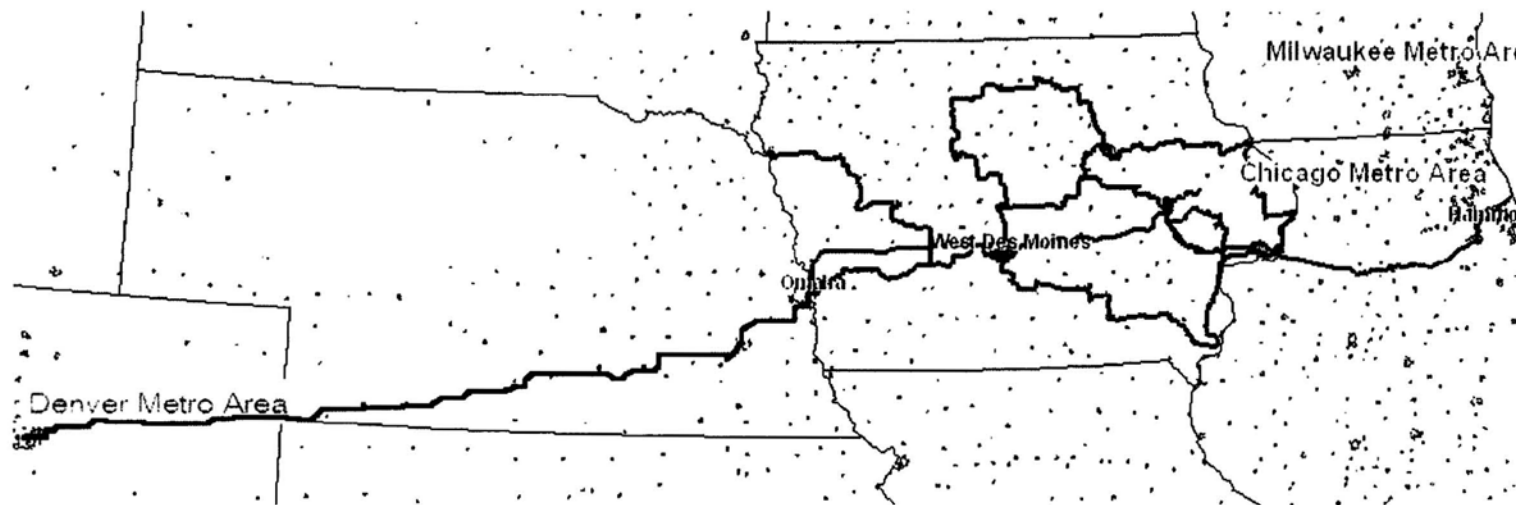


## IHS FCC Rural Health Care Pilot Program

*HealthNet is . . .*



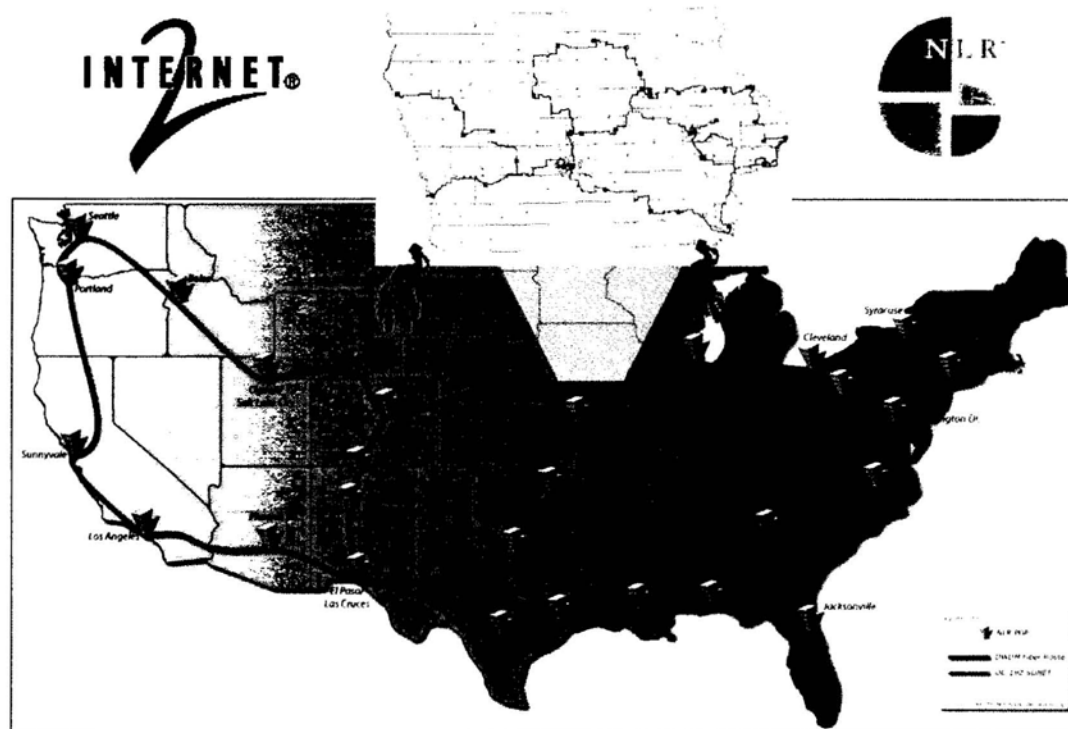
- Private 3,000+ route miles of fiber optic network in Iowa and extending to Chicago and Denver
- A multi-million dollar IHS investment to make connectivity available to urban and rural health care providers
- FCC Pilot program funds would extend access to health care providers across Iowa
- Connectivity options include Iowa telecom providers Qwest and Iowa Telecom



## IHS FCC Rural Health Care Pilot Program

### *HealthNet Goals . . .*

- Increase non-discriminatory connectivity for all health care providers in the region
- Extend IHS's privately owned fiber optic network to serve as a foundation for:
  - Telemedicine
  - Telehealth
  - Health records exchange
  - Secure data exchange and storage
  - Disaster recovery and coordination
  - Health care related research and documentation
  - Internet 2 and/or NLR access



*Regional Health Care Network connecting  
to the National Health Care Network*

**IHS FCC Rural Health Care Pilot Program**  
*HealthNet Support . . .*



**Senator Charles Grassley**  
**Senator Tom Harkin**



**Congressman Leonard Boswell**  
**Congressman David Loebsack**  
**Congressman Tom Latham**  
**Congressman Bruce Braley**  
**Congressman Steve King**



**Iowa Telecom**



**Qwest Communications**



**Coventry Health Care of Iowa, Inc.**



**Principal Financial Group**



**National LambdaRail**



**Wellmark BlueCross BlueShield**

**UnitedHealthcare**

**UnitedHealthcare**

## IHS FCC Rural Health Care Pilot Program

### *HealthNet Budget . . .*



**IOWA HEALTH**  
SYSTEM

- \$12.8 Million project with \$7.8 Million requested from FCC
- Grant funds received from the FCC will be spread across eligible entities agreeing to connect to HealthNet
- Grant funds would be used for expanding the network to rural health care providers
- No funds are sought for operating expenses or for reimbursement of investments already made
- Operational Expenses will be recouped via:
  1. Non-qualifying entities would pay proportionate use fee; 100% capital costs
  2. Qualifying entities would pay lower rate fee; Grant funds would pay for access







1. Backbone fiber already exists
2. Dedicated solely to healthcare
3. Open to **ALL** health care entities without prior commitment
4. Grant funds are not required for ongoing operations
5. FCC application doesn't require waivers or special treatment

## Q & A